

**GENERAL ASSEMBLY OF NORTH CAROLINA  
SESSION 2005**

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**SENATE BILL 747**

Short Title: Military Business Center Appropriation. (Public)

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Sponsors: Senator Rand.

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Referred to: Appropriations/Base Budget.

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March 22, 2005

A BILL TO BE ENTITLED

1 AN ACT TO APPROPRIATE FUNDS FOR THE CONTINUED OPERATION OF  
2 THE MILITARY BUSINESS CENTER.  
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4 The General Assembly of North Carolina enacts:

5 **SECTION 1.** There is appropriated from the General Fund to the North  
6 Carolina Community Colleges System the sum of two million seven hundred thousand  
7 dollars (\$2,700,000) in each year of the 2005-2007 fiscal biennium for the Military  
8 Business Center at Fayetteville Technical Community College. Funds appropriated  
9 under this act shall be used for the following:

- 10 (1) The development and operation of a statewide business assistance  
11 center. The purpose of the business assistance center is to serve as a  
12 coordinator and facilitator for small- and medium-sized businesses  
13 throughout the State seeking to win and complete military contracts.  
14 Activities of the business assistance center shall include:
- 15 a. Identifying and developing military business opportunities  
16 nationwide and at installations located in North Carolina.
  - 17 b. Identifying and recruiting North Carolina companies to compete  
18 for military business opportunities.
  - 19 c. Providing direct, one-on-one assistance to North Carolina  
20 companies to compete for military business opportunities.
  - 21 d. Training and mentoring eligible businesses on effectively  
22 marketing their products and services to military clients and  
23 contracting offices.
  - 24 e. Assisting eligible businesses with any required accreditations  
25 and qualifications for government contracting.
  - 26 f. Teaching eligible businesses about federal set-aside programs  
27 and how to take advantage of these programs directly or  
28 through partnering with other eligible businesses.

- 1 g. Training and assisting clients with the registration, proposal  
2 development, and bidding processes related to military  
3 contracts.
- 4 h. Training eligible businesses on legal and regulatory  
5 compliance.
- 6 i. Designing and implementing mentoring programs to facilitate  
7 the development of interrelationships between eligible  
8 businesses.
- 9 j. Forecasting the need for and assisting eligible businesses in  
10 obtaining advanced certifications and accreditations and  
11 advanced manufacturing skills and technologies.
- 12 k. Assisting eligible businesses in advising military clients on  
13 retaining project funding.
- 14 l. Working with Small Business Centers throughout the State to  
15 carry out these activities on a statewide basis.
- 16 (2) The development and maintenance of an Internet-based system to  
17 match the knowledge, skills, and abilities of active-duty military  
18 personnel, veterans, and their families throughout the State with the  
19 needs of North Carolina businesses and to match North Carolina  
20 businesses to military business opportunities.
- 21 (3) The study of community resources and existing business capacity to  
22 meet the current and future needs of the military and the development  
23 of proposals for further developing community resources and  
24 developing or recruiting new businesses to meet those needs.
- 25 (4) The marketing of the services provided by the military business center.
- 26 **SECTION 2.** This act becomes effective July 1, 2005.