## GENERAL ASSEMBLY OF NORTH CAROLINA

## SESSION 1999

SENATE BILL 284

Short Title: Small Business Procurement Act. (Public)

Sponsors: Senators Shaw of Cumberland; Jordan and Lucas.

Referred to: Commerce.

## March 8, 1999

A BILL TO BE ENTITLED

AN ACT TO REQUIRE THE SECRETARY OF ADMINISTRATION TO SET

BUSINESS SIZE STANDARDS AND APPLY THEM TO THE PROCUREMENT

PROCEDURES TO PROMOTE INCREASED PROCUREMENTS FROM SMALL

AND MEDIUM-SIZED BUSINESSES.

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Whereas, current procurement procedures provide for the consolidation of estimates for supplies, materials, equipment, and contractual services and provide an institutional bias toward awarding State contracts to large businesses; and

Whereas, in this era of large corporate merging, restructuring, and downsizing, with the attendant employee reductions, it is the small and medium-sized businesses that are providing for new employment opportunities and economic growth in North Carolina; and

Whereas, the development of small and medium-sized businesses should be encouraged in North Carolina; Now, therefore,

6 The General Assembly of North Carolina enacts:

Section 1. G.S. 143-52 reads as rewritten:

"§ 143-52. Competitive bidding procedure; consolidation of estimates by Secretary; bids; awarding of contracts.

As feasible, the Secretary of Administration will compile and consolidate all such estimates of supplies, materials, printing, equipment and contractual services needed and

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required by State departments, institutions and agencies to determine the total requirements of any given commodity. Where such total requirements will involve an expenditure in excess of the expenditure benchmark established under the provisions of G.S. 143-53.1 and where the competitive bidding procedure is employed as hereinafter provided, sealed bids shall be solicited by advertisement in a newspaper widely distributed in this State or through electronic means, or both, as determined by the Secretary to be most advantageous, at least once and at least 10 days prior to the date designated for opening. Except as otherwise provided under this Article, contracts for the purchase of supplies, materials or equipment shall be based on competitive bids and acceptance made of the lowest and best bid(s) most advantageous to the State as determined upon consideration of the following criteria: prices offered; the quality of the articles offered; the general reputation and performance capabilities of the bidders; the substantial conformity with the specifications and other conditions set forth in the request for bids; the suitability of the articles for the intended use; the personal or related services needed; the transportation charges; the date or dates of delivery and performance; and such other factor(s) deemed pertinent or peculiar to the purchase in question, which if controlling shall be made a matter of record. Competitive bids on such contracts shall be received in accordance with rules and regulations to be adopted by the Secretary of Administration, which rules and regulations shall prescribe for the manner, time and place for proper advertisement for such bids, the time and place when bids will be received, the articles for which such bids are to be submitted and the specifications prescribed for such articles, the number of the articles desired or the duration of the proposed contract, and the amount, if any, of bonds or certified checks to accompany the bids. Bids shall be publicly opened. Any and all bids received may be rejected. Each and every bid conforming to the terms of the invitation, together with the name of the bidder, shall be tabulated and that tabulation shall become public record in accordance with the rules adopted by the Secretary. All contract information shall be made a matter of public record after the award of contract. Provided, that trade secrets, test data and similar proprietary information may remain confidential. A bond for the faithful performance of any contract may be required of the successful bidder at bidder's expense and in the discretion of the Secretary of Administration. After contracts have been awarded, the Secretary of Administration shall certify to the departments, institutions and agencies of the State government the sources of supply and the contract price of the supplies, materials and equipment so contracted for. Prior to adopting other methods of advertisement under this section, the Secretary of Administration may consult with the Advisory Budget Commission. Prior to adopting rules and regulations under this section, the Secretary of Administration may consult with the Advisory Budget Commission.

The Secretary shall establish procedures for the division of estimates of supplies, materials, equipment, and contractual services or for allowable consolidation of bids from small and medium-sized firms, to provide opportunities for these businesses to bid on State contracts and, at the same time, promote sound purchasing management. The Secretary shall establish business size standards for small and medium-sized businesses in this State."

Section 2. G.S. 143-49(8) reads as rewritten:

1 "§ 143-49. Powers and duties of Secretary.

The Secretary of Administration shall have power and authority, and it shall be his duty, subject to the provisions of this Article:

...

(8) To allow consideration for encouraging the use of small and mediumsized businesses through the division of requirements and the consolidation of bids from these firms."

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Section 3. G.S. 143-54 reads as rewritten:

## "§ 143-54. Certification that bids were submitted without collusion.

The Director of Administration shall require bidders to certify that each bid is submitted competitively and without collusion. False certification is a Class I felony.

The combining of bids pursuant to rules issued under G.S. 143-53(7) is not prima facie evidence of collusion."

Section 4. The Department of Administration shall study measures to encourage the use of small and medium-sized businesses to provide the supplies, materials, equipment, and contractual services required by the State. In the course of the study, the Department shall contact the general counsel of the United States Office of Small Business Advocacy about measures taken in other states to encourage the participation of small and medium-sized businesses in government contracts.

The Department shall consider and propose new procedures and policies to eliminate disincentives for small and medium-sized businesses to bid on State contracts. These new policies and procedures may include prompt payment for completed contracts and elimination of discounts for prompt payment.

The Department shall report the results of its study and any proposed legislation to the General Assembly prior to May 1, 2000.

Section 5. This act is effective when it becomes law.